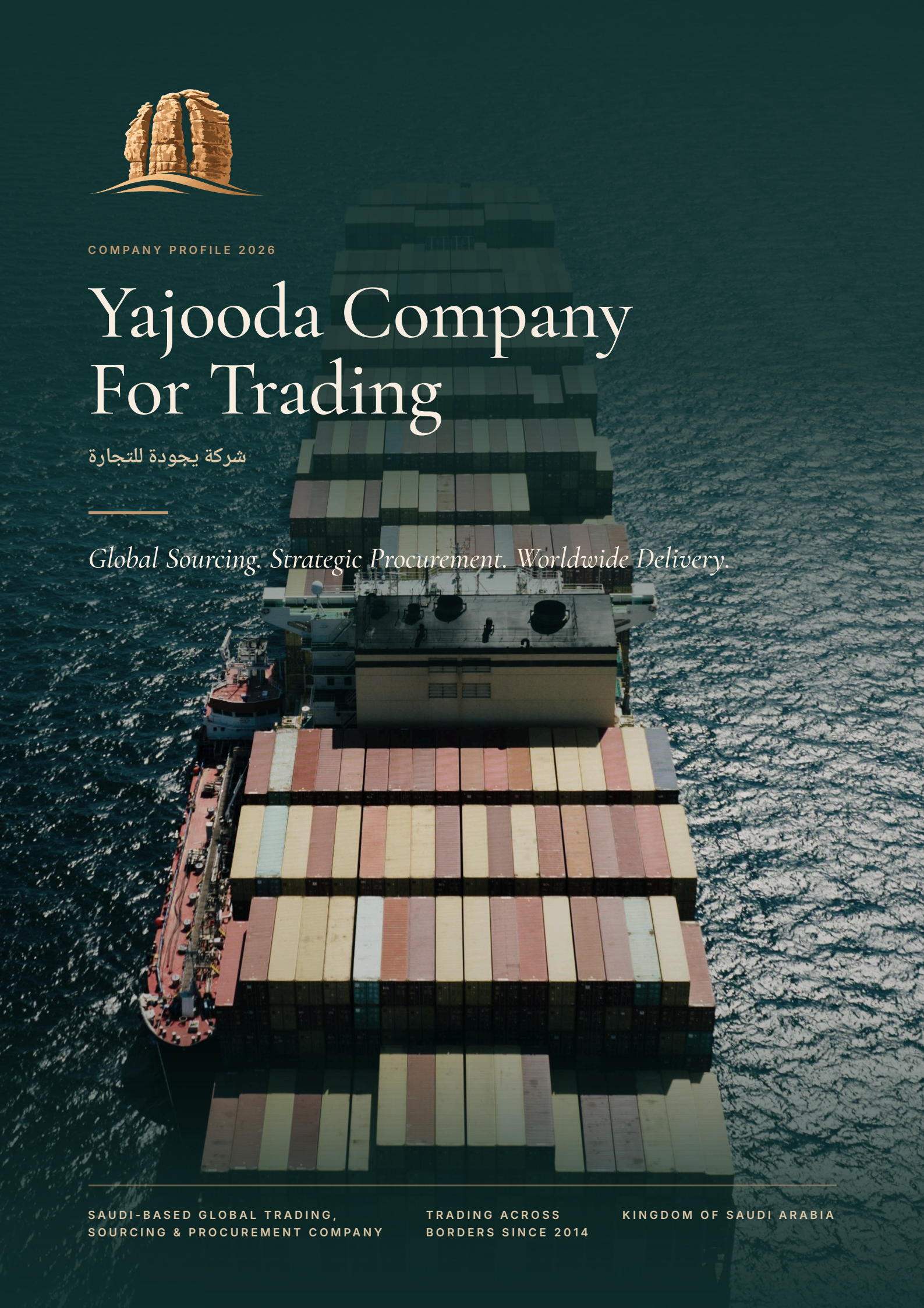
COMPANY PROFILE 2026

# Yajooda Company For Trading

شركة يجودة للتجارة

*Global Sourcing. Strategic Procurement. Worldwide Delivery.*



SAUDI-BASED GLOBAL TRADING, SOURCING & PROCUREMENT COMPANY

TRADING ACROSS BORDERS SINCE 2014

KINGDOM OF SAUDI ARABIA

EXECUTIVE OVERVIEW

# A Saudi-Based Global Trading, Sourcing & Procurement Company

*Yajooda connects buyers with the right supply source — in the Kingdom or anywhere in the world — and coordinates the transaction from requirement to destination.*

Established in 2014, Yajooda Company For Trading serves major corporations, government-related entities, institutional buyers, project contractors, distributors and international buyers. The company combines established commercial access within Saudi Arabia with international sourcing capability, giving clients access to products, materials and equipment from multiple origins.

Yajooda's role extends well beyond identifying suppliers. It structures the full commercial journey — sourcing, supplier engagement, negotiation, quality, documentation, logistics and delivery — so that complex, multi-supplier and cross-border requirements are handled through one accountable commercial interface.

## WHAT WE DO

- Global Trading
- Global Sourcing
- Strategic Procurement
- Supply Chain Coordination
- International Trade
- Logistics Coordination

## WE SERVE

**Major Corporations** • **Government-Related Entities** • **Institutional Clients** • **Project Contractors** • **Distributors** • **International Buyers**

*One Requirement. Multiple Sources. One Commercial Partner.*

YAJOODA AT A GLANCE

# Built in Saudi Arabia. Connected Across 8 Countries.

**2014**

Established in the Kingdom of Saudi Arabia

**8**

Countries with active commercial relationships

**10+**

Years of trading and procurement experience

**3**

Trade flows served through one model

## THREE TRADE FLOWS

01 Saudi Arabia ⇢ Global Markets

02 Global Markets ⇢ Saudi Arabia

03 Global Origin ⇢ Global Destination

*Our international footprint continues to grow through strategic relationships and long-term trade partnerships.*

COMMERCIAL ADVANTAGE

# How Yajooda Creates Commercial Advantage

Strong commercial outcomes come from market access, sourcing options and disciplined negotiation — not from the lowest quoted price alone. Yajooda weighs price, quality, reliability, freight and landed cost together to identify the most commercially effective structure.

01

## Established Market Access

Existing relationships with manufacturers, producers and supply channels.

02

## Multi-Source Comparison

Qualified options compared before any commercial commitment.

03

## Volume-Based Negotiation

Leverage from order size, continuity and transaction structure.

04

## Landed-Cost Evaluation

Product, freight, documentation and delivery assessed together.

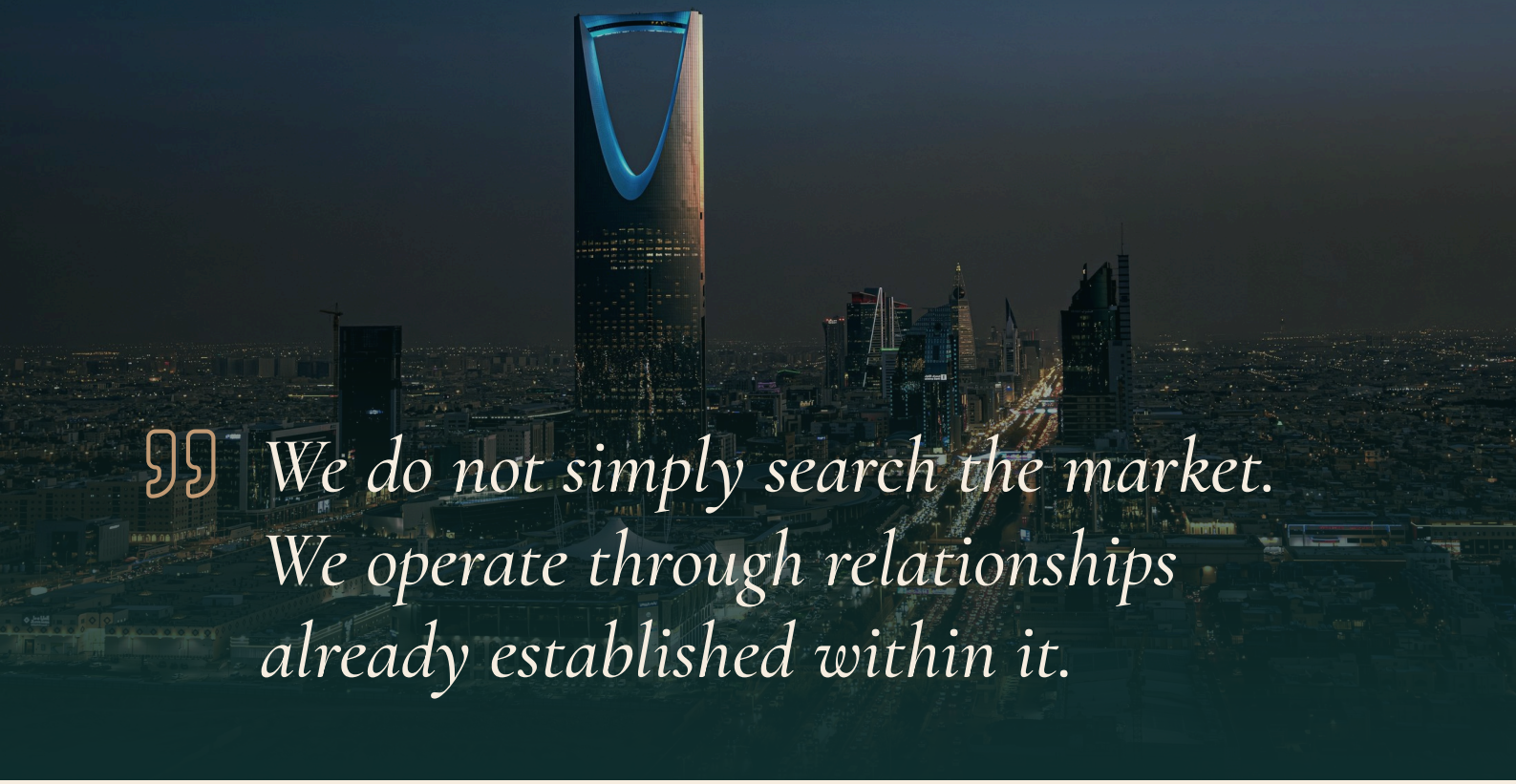



Competitive pricing through established market access, structured to support long-term supply.

> Where multiple options are available, Yajooda benchmarks commercial alternatives before presenting the recommended sourcing structure.

SAUDI MARKET ACCESS ADVANTAGE

# Access Built Over More Than a Decade



> *We do not simply search the market. We operate through relationships already established within it.*

Yajooda maintains established, extensive commercial relationships across the Kingdom. They are a core commercial advantage — applied on the client's behalf from the first day of every requirement.

## ESTABLISHED RELATIONSHIPS WITH

- Manufacturers
- Producers
- Brand Owners
- Major Companies
- Supply Organizations
- Distributors
- Established Supply Channels

## WHAT THIS GIVES OUR CLIENTS

- Faster access to manufacturers
- Broader supply options
- Greater ability to compare sources
- Stronger negotiating leverage
- Access to highly competitive commercial terms
- A sound basis for long-term supply agreements
- Flexibility in selecting the right supplier

GLOBAL SOURCING MODEL

# Saudi Strength. Global Reach.

Yajooda operates a flexible, multi-origin trading model. Products may be Saudi-origin or globally sourced, and may ship directly to the required destination according to the structure of each transaction.

01 **Saudi Arabia** → **Global Markets**

Supplying products manufactured or sourced in the Kingdom to international buyers.

02 **Global Markets** → **Saudi Arabia**

Sourcing international products, equipment and materials for clients and projects in the Kingdom.

03 **Global Origin** → **Global Destination**

Direct cross-border shipment from the manufacturing origin to the buyer's destination, bypassing the Kingdom where that is more efficient.

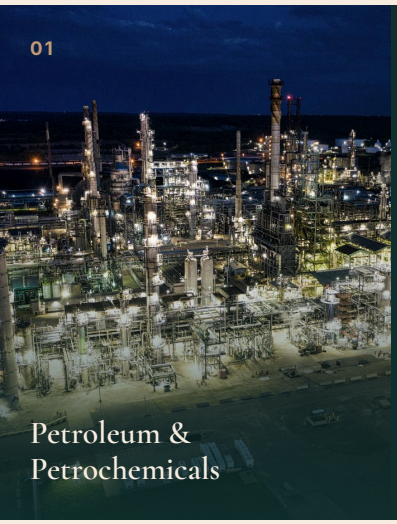
## EACH SOURCING DECISION WEIGHS

| | | |
|---|---|---|
| 01 Product Specification | 02 Commercial Competitiveness | 03 Production Capacity |
| 04 Availability | 05 Country of Origin | 06 Delivery Schedule |
| 07 Regulatory Requirements | 08 Quality Expectations | 09 Logistics Efficiency |

*The Right Product. From the Right Source. To the Right Destination.*

MULTI-SECTOR CAPABILITY

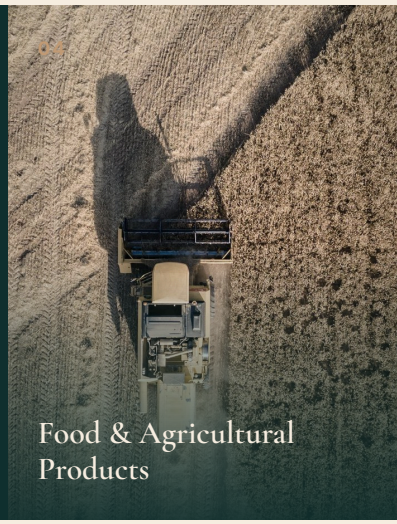
# All-Sector Global Trading & Procurement










### Consumer, Retail & Packaged Goods
Consumer products, retail-ready and packaged goods.

### Food & Agricultural Products
Food, beverages, ingredients and agricultural products.

### Industrial Equipment & Machinery
Machinery, equipment, components and manufacturing inputs.

### Raw Materials & Commodities
Raw materials, eligible commodities and bulk supply.

### Petroleum Products & Petrochemicals
Eligible petroleum products and petrochemicals, subject to applicable regulations.

### Energy & Electrical Products
Electrical equipment, power systems and energy-related supply.

### Technology, IT & Telecommunications
IT hardware, telecommunications and data infrastructure.

### Healthcare, Medical & Laboratory
Eligible medical, laboratory and institutional healthcare supply.

### Construction & Infrastructure
Building materials, project materials and infrastructure supply.

### Automotive & Mobility
Vehicles, spare parts, batteries, tires and fleet requirements.

### Hospitality, Furniture & Fit-Out
Furniture, fit-out and operating supplies.

### Government, Institutional & Project Supply
Multi-category supply for government, institutional and project clients.

*Yajooda operates across multiple sectors and is not restricted to a fixed product category. Our capabilities are defined by the client's requirement and the availability of suitable supply sources.*



HIGH-VOLUME & RECURRING SUPPLY

# Built for Volume. Structured for Continuity.

Many procurement relationships are not one-off purchases. Yajooda supports high-volume and recurring supply where continuity, commercial consistency and logistics discipline matter most. This operational depth is most visible in food, beverage and fast-moving consumer goods — and applies to any category that moves in volume.

### Palletized Goods

Consolidated, palletized loads prepared for efficient handling and transport.

### Packaged Products

Finished, packaged goods sourced to specification.

### Retail-Ready Packaging

Packaging and labeling aligned with destination-market requirements.

### Shelf-Life Review

Production dates and remaining shelf life reviewed against delivery schedules.

### Cold Chain

Temperature-controlled transport and storage coordinated where required.

### Warehouses

Storage and consolidation ahead of dispatch.

### High-Volume Supply

Commercial coordination for large order quantities.

### Recurring Supply

Repeat orders structured for continuity, not renegotiated from scratch.

### Distribution Operations

Shipments structured around distributor and customer receiving requirements.

*The objective: a repeatable supply relationship — not a one-off transaction.*

COMPLEX & PROJECT PROCUREMENT

# Structured Procurement for Complex Requirements

Large procurement programs often involve many products, suppliers, industries and countries of origin. Yajooda coordinates the requirement as one commercial program for government-related entities, major corporations, EPC contractors and institutional clients.

### THE CLIENT SUBMITS

- **RFQ**
- **RFP**
- **BOQ**
- **Technical specifications**
- **Complete multi-category procurement packages**

Yajooda

### YAJOODA DELIVERS

01 An assessment of suitable supply sources

02 A structured, consolidated commercial offer

03 An execution plan covering quality, documentation, logistics and delivery

### PROJECT PROCUREMENT CAPABILITIES

| | | |
|---|---|---|
| 01 **BOQ Sourcing** | 02 **Multi-Vendor Coordination** | 03 **Technical & Commercial Evaluation** |
| 04 **Consolidated Quotations** | 05 **Bulk Procurement** | 06 **Framework Supply Requirements** |
| 07 **Project-Specific Manufacturing** | 08 **Procurement Scheduling** | 09 **Inspection Coordination** |
| 10 **International Logistics Planning** | 11 **Documentation Management** | 12 **Delivery Coordination** |

*One Procurement Requirement. Multiple Sources. One Commercial Interface.*

SEAMLESS TRADE EXECUTION

# From Requirement to Destination

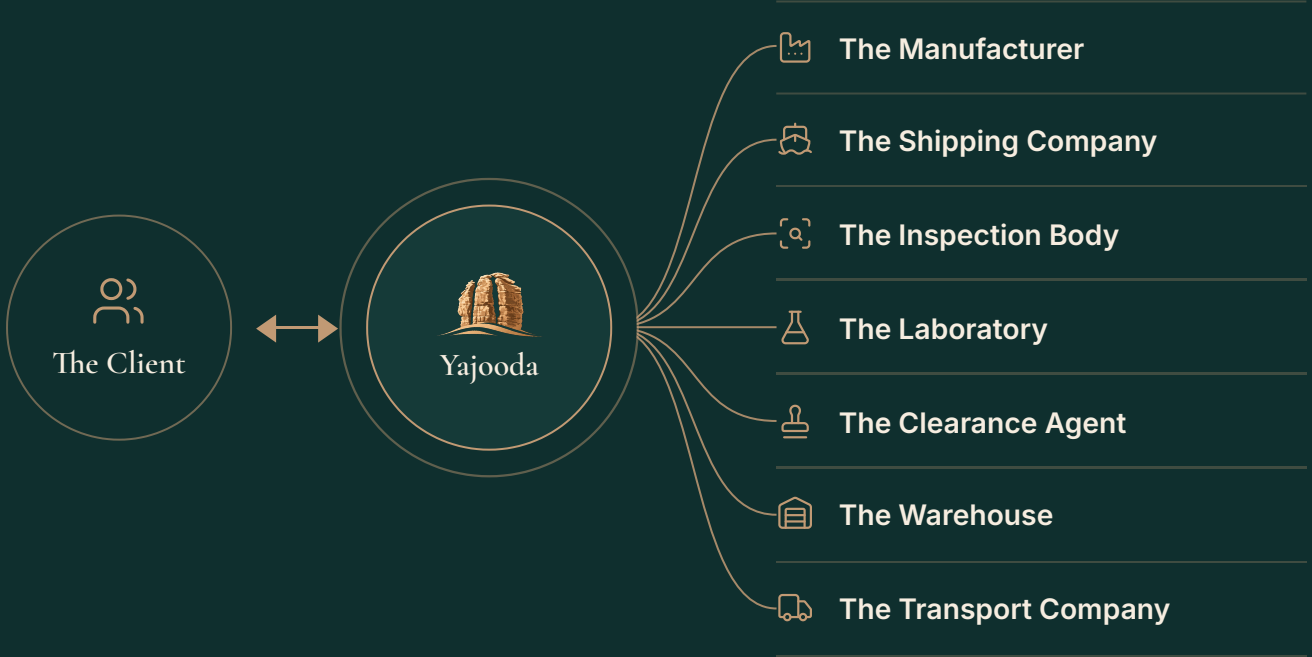
*You share the requirement. Yajooda manages the complexity.*

Cross-border supply involves many parties and many handovers. Yajooda coordinates each stage according to the requirements of the transaction, so the client works through one commercial interface.

## THE EXECUTION CHAIN

01 Sourcing
02 Supplier Engagement
03 Commercial Negotiation
04 Specification Review
05 Certification Review
06 Quality Assurance
07 Testing
08 Inspection
09 Documentation
10 Logistics
11 Customs & Clearance Coordination
12 Destination Delivery

## INSTEAD OF ENGAGING EACH PARTY SEPARATELY




All coordinated through Yajooda, according to the requirements of each transaction.

CUSTOMS & CLEARANCE COORDINATION

# Clearance Requirements, Coordinated Early

Customs outcomes are shaped long before a shipment arrives. Yajooda coordinates clearance requirements with the relevant parties according to the nature of each shipment.

## COORDINATION IS STRUCTURED AROUND

### Product Type
Classification, permits and product-specific requirements.

### Country of Origin
Origin documentation and related requirements.

### Country of Destination
Import requirements and destination-market rules.

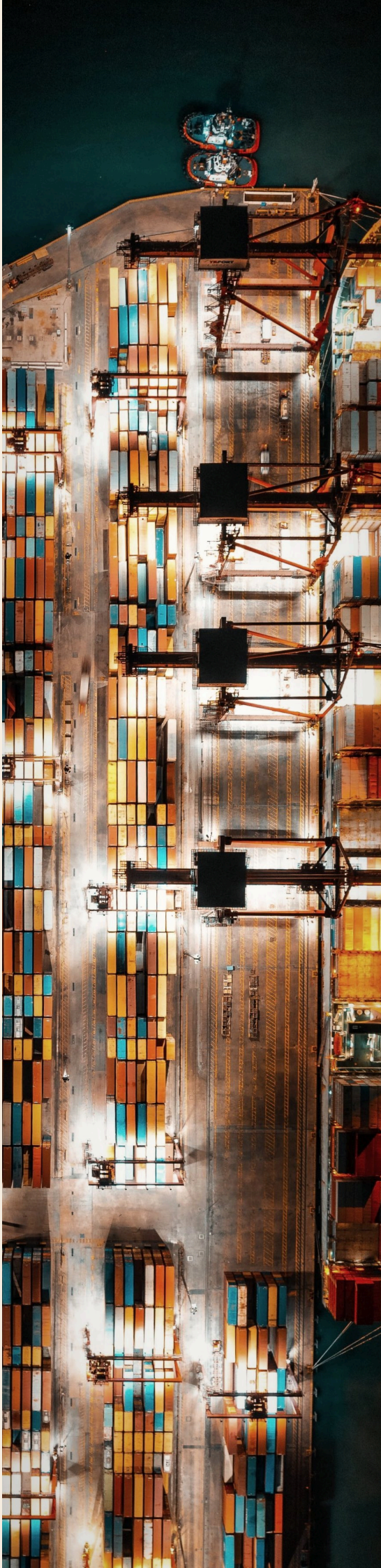
### Regulatory Requirements
Applicable approvals, conformity and labeling requirements.

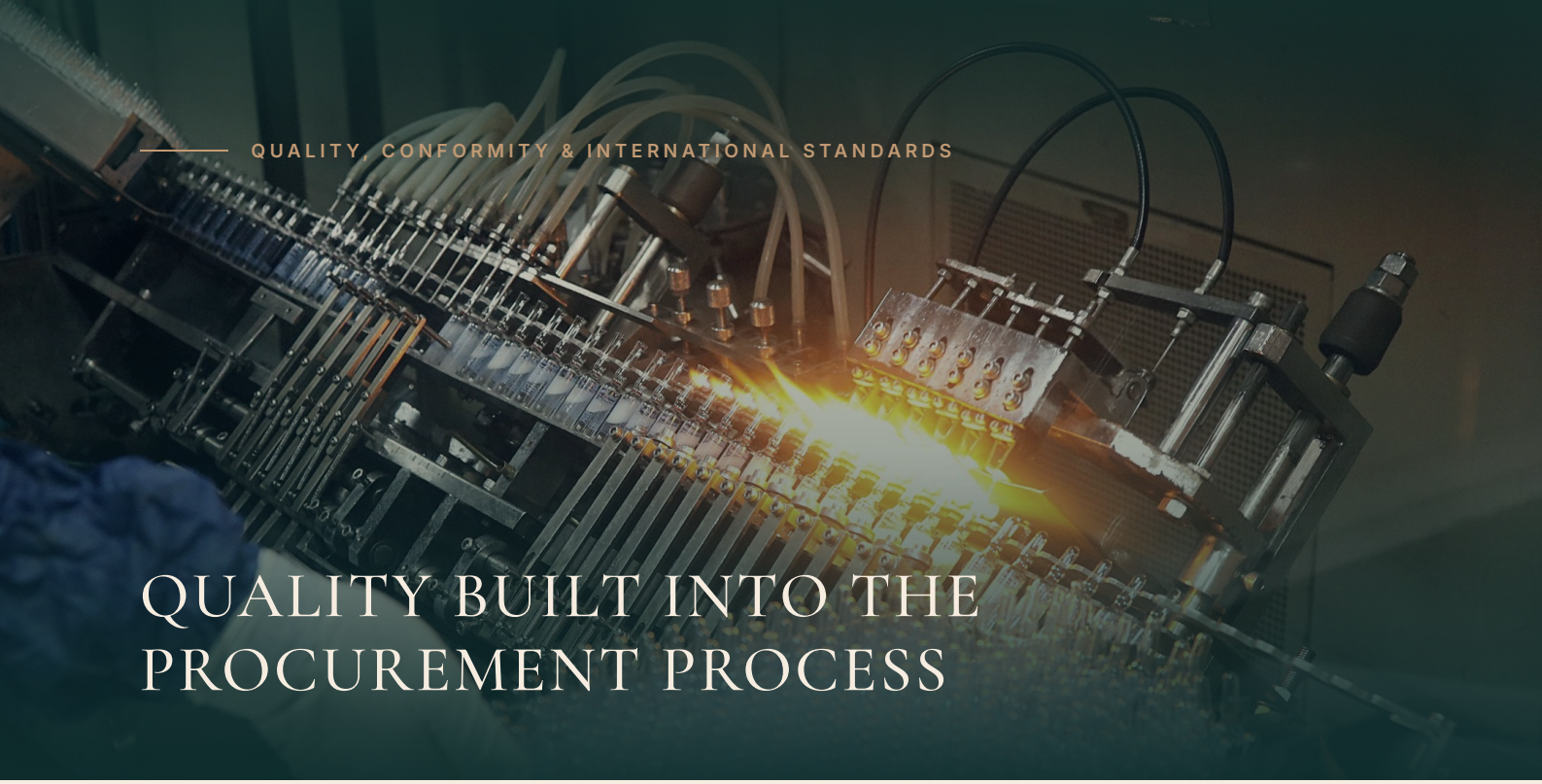
### Shipment Documents
Commercial and shipping documents reviewed for accuracy and consistency.

## ALSO COORDINATED

- **HS Classification Review**
- **Import & Export Requirements**
- **Labeling Requirements**
- **Customs Documentation**
- **Destination-Market Requirements**

> Yajooda coordinates customs and clearance requirements. Customs decisions remain with the relevant government authorities, and clearance is carried out through licensed customs brokers where required.





# QUALITY BUILT INTO THE PROCUREMENT PROCESS

Yajooda applies applicable international standards, recognized industry requirements and destination-market requirements across inspection, conformity review, testing and quality assurance.

Quality assurance begins before an order is placed — not after the goods arrive. The level of control is set according to the product, origin, destination, transaction value and buyer requirements.

STAGE 01

## Before the Order

- ✓ Supplier Qualification
- ✓ Specification Review
- ✓ Documentation Review
- ✓ Certificate Verification
- ✓ Conformity Review

STAGE 02

## During Production

- ✓ Sampling
- ✓ Laboratory Testing
- ✓ Factory Inspection Coordination
- ✓ Production Monitoring

STAGE 03

## Before Shipment

- ✓ Pre-Shipment Inspection
- ✓ Quantity Verification
- ✓ Packaging Inspection
- ✓ Shelf-Life Verification
- ✓ Loading Supervision
- ✓ Independent Third-Party Inspection

> Controls are applied according to the nature and requirements of each transaction.

CERTIFICATION & DOCUMENTATION REVIEW

# The Documents Behind Every Shipment

A shipment is only as reliable as its documents. Yajooda reviews, verifies and coordinates the relevant documentation for each transaction — before the goods leave the origin.

### Review

Checked for completeness and consistency with the order, specification and destination requirements.

### Verification

Certificates and reports checked against the product and the transaction.

### Coordination

Timely issuance followed up with manufacturers, laboratories, inspection bodies and forwarders.

REVIEWED ACCORDING TO

**Product • Origin • Destination • Buyer Requirements • Applicable Regulations**

RELEVANT DOCUMENTATION

- Commercial Invoice
- Proforma Invoice
- Packing List
- Certificate of Origin
- Bill of Lading
- Air Waybill
- Product Certificates
- Inspection Certificates
- Conformity Documents
- Testing Reports
- Health Certificates
- Phytosanitary Documents
- Insurance Documents

> Official certificates are issued by the relevant authorities, accredited laboratories and inspection bodies. Yajooda's role is review, verification and coordination.



GLOBAL LOGISTICS & WORLDWIDE DELIVERY

# FROM ANY ORIGIN. TO GLOBAL DESTINATIONS.

Yajooda coordinates international logistics around the structure of each transaction, working with local and international shipping companies and freight forwarders, logistics and warehousing providers, and specialized transportation companies.

## WORKING WITH

- **Local & International Shipping Companies**
- **Local & International Freight Forwarders**
- **Logistics Providers**
- **Warehousing Providers**
- **Specialized Transportation Companies**

## CAPABILITIES

- Sea Freight
- FCL
- LCL
- Air Freight
- Road Freight
- Multimodal Transport
- Project Cargo
- Warehousing
- Cargo Consolidation
- Cold Chain
- Cargo Insurance Coordination
- Customs Coordination
- Destination Delivery

> Delivery terms are structured under the appropriate Incoterms for each transaction.

WAREHOUSING & SUPPLY CHAIN COORDINATION

# Visibility From Order to Delivery

Between the supplier's facility and the final destination sit storage, consolidation and many handovers. Yajooda coordinates these stages with warehousing and logistics providers and keeps each transaction visible through defined milestones.

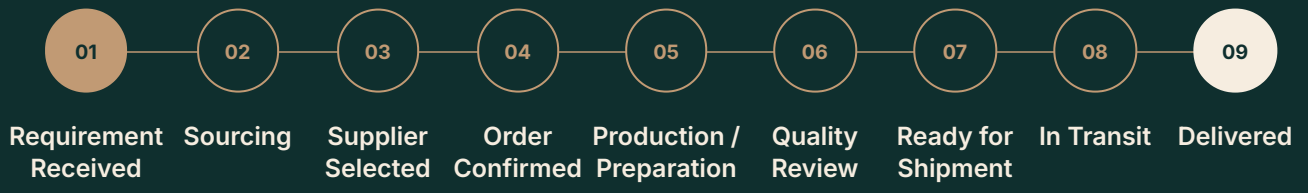
## Warehousing & Handling

- Warehousing ahead of dispatch
- Cargo consolidation
- Cold chain coordination
- Port coordination
- Direct-to-warehouse delivery

## Supply Chain Coordination

- Production and readiness follow-up
- Document management
- Quotation and scope control
- Shipment monitoring
- Recurring replenishment planning

PROCUREMENT MILESTONES




*Improved coordination between buyers, Yajooda, manufacturers and service providers throughout the transaction lifecycle.*

RISK & SUPPLY CONTINUITY

# Building Resilience Into Procurement

Cross-border trade carries supplier, quality, documentation, commercial and logistics risk. Yajooda applies transaction-specific controls designed to improve visibility and reduce preventable disruption.

## Supplier Risk

- Supplier Verification
- Alternative Source Identification
- Contractual Responsibility Definition

## Quality Risk

- Quality Inspection
- Production Monitoring
- Documentation Review

**Transaction-Specific Controls**

## Commercial Risk

- Commercial Milestone Controls
- Payment Security Structures
- Incoterm Clarification

## Logistics Risk

- Shipment Tracking
- Alternative Logistics Planning
- Cargo Insurance Coordination

*For strategic or recurring requirements, alternative sourcing options can be developed where commercially practical.*

CLIENT ENGAGEMENT MODELS

# Engagement Structured Around the Requirement

Clients engage Yajooda in the way that fits their requirement — from a single purchase to long-term supply programs.

01

## Single Requirement

RFQ-based supply of a defined product or quantity, quoted and executed as one transaction.

02

## Recurring Supply Program

Scheduled, repeat supply with consistent specifications, packaging and delivery.

03

## Project & BOQ Procurement

Multi-category packages coordinated as one commercial program.

04

## Framework Supply

Long-term supply arrangements for continuing institutional and corporate demand.

05

## Direct Cross-Border Shipment

Goods moved directly from origin to destination under one commercial structure.

06

## Market Access & Buyer Matchmaking

For qualified manufacturers and suppliers seeking buyers, distributors and new markets.

FLEXIBLE PAYMENT STRUCTURES

- Telegraphic Transfer (TT)
- Documentary Letter of Credit (LC)
- Standby Letter of Credit (SBLC)
- Escrow Arrangements
- Trade Credit Insurance
- Export Finance
- Structured Supplier / Buyer Terms

Subject to the approval, terms and requirements of licensed banking and financial institutions.

HOW YAJOODA WORKS

# A Clear Path From Requirement to Delivery

01

## Requirement

Submit an RFQ, RFP, BOQ, specification or procurement requirement.

02

## Assessment

Technical, commercial, origin and delivery requirements are reviewed.

03

## Sourcing & Evaluation

Suitable manufacturers and suppliers are identified and compared.

04

## Commercial Proposal

A structured quotation or commercial proposal is presented.

05

## Transaction Structuring

Scope, payment terms, Incoterms, documents and responsibilities are agreed.

06

## Execution & Quality

Procurement, inspection and documentation are coordinated.

07

## Delivery & Continuity

The shipment is delivered and recurring demand is supported.

SUBMIT YOUR **RFQ** • **RFP** • **BOQ** • **Product Specification** • **Procurement Requirement**



*Global Sourcing. Strategic Procurement. Worldwide Delivery.*

# Tell Us What You Need.

*We Source It. Structure It. Deliver It.*

Whether the right source is in Saudi Arabia or another international market, Yajooda identifies the appropriate supply structure and coordinates the transaction from requirement to destination.


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